

PLATTSBURGH BOAT BASIN, INC

**5 Dock Street - Plattsburgh, NY 12901
TEL: 518-561-2800 FAX: 518-561-0704**

DAY BROTHERS BOATS

**4230 RT#9 - Plattsburgh, NY 12901
TEL: 518-562-BOAT FAX: 518-561-0198**

Dear Boater and Valued Customer,

With the great boating we are enjoying this month, it's hard to believe that we need to start thinking about winter storage. Planning ahead, however, is essential to good service.

STORAGE – Enclosed, you will find our 2009 Winter Storage Contract along with a copy of our rates. We will be hauling 6 days a week with mechanics on hand for your convenience. Water and electricity will be available for your convenience. Cradle pick-ups begin in September. We are prepared to transport your cradle at **NO CHARGE**. Please let us know as soon as possible if you will be requiring this service. PBB & DBB wants to do all it can to ensure that your haul-out, winterization, and storage are a pleasant experience. Please keep in mind that winter storage revenue is essential in providing for the success of PBB & DBB as it enables us to continue to provide all the year-round services you deserve. Any boats on trailers for outside storage will be stored at DBB's facility.

CRADLES & TRAILERS - Please make sure that trailers and cradles are in working order. We have tags available for identification for you to clearly mark your trailer/cradle with your name. If you need to have a cradle pick up please complete the form at the store.

SECURITY – We will have a night watchman on duty at PBB. Also, the Plattsburgh City Police Department will be involved in the protection of your vessel. They are very receptive to our needs and willing to co-operate in our effort to keep Plattsburgh Boat Basin clean and safe!

SAVE \$ - PBB & DBB is offering a 10% discount on the winter storage rate if the fee is paid at haul-out.

PLEASE - Remove your dockboxes and other equipment stored on the docks. Please empty your boat of valuable items such as stereos, radios, outboard motors, fenders, etc. PBB & DBB will not be responsible for these personal items. Arrangements can be made to store these for you. *Advance notice is required from Owner for removal of items from inside storage.*

PLEASE - Remember to fuel up prior to haul-out as this service will not be offered at the time of haul-out. It is advised that you not fill your tank beyond 3/4 to 7/8 to avoid spillage due to expansion.

SAILS - Should be placed in sail bags and stored in the boat's cabin out of the mechanic's way for engine and head winterizing.

EVERY BOAT - Will have a pumpout done at haul-out time unless noted by owner.

DINGHIES - In the past we have had dinghies left on shore or behind the boat. It is the responsibility of the owner to deflate their dinghy and store on their boat or PBB will enforce the charge of \$25.00 to deflate.

KEYS - *Please make certain that PBB & DBB has the necessary keys to access your boat.*

If you should have any questions concerning this contract or the winter storage invoices, please do not hesitate to call. All payments should be mailed to the Accounting Office of Plattsburgh Boat Basin as follows: 591 Lake Shore Road, West Chazy, NY 12992 or may be paid by calling with a MasterCard/Visa, American Express or Discover credit card.

THANK YOU for your continued co-operation, support and words of encouragement! **WE APPRECIATE YOUR BUSINESS** and look forward to having you with us as we continue to progress!

Sincerely,

James Carter & Arthur Spiegel

PLATTSBURGH BOAT BASIN and DAY BROTHERS BOATS
2009 FALL/WINTER RATES
October 15 - May 15

STORAGE OF POWER/SAILBOATS – Includes hauling, launching (within a 5 mile radius) and bottom wash. Any boats without bottom paint will be charged time and material for the wash. Any boats that remain in storage after June 15th will be charged for summer storage prorated to the launch date.

- _____ with travel lift or hydraulic trailer for placement. \$20.00/ft
 - _____ no hauling, launching or bottom wash \$12.00/ft
 - _____ Inside Storage – DBB facility – 26’ and under \$ 3.50/sq ft
- **Ten working days notice is required for removal of boat from inside storage****

GENERAL SERVICES - POWER/SAIL BOATS

- _____ Pickup/Delivery Will quote upon request
- _____ Haul-out or launch only \$ 4.00/ft
- _____ Sail Storage - 1___2___3___4___5___6___ \$30.00/sail
- _____ Tripod (Jackstand) Rental \$35.00@
- _____ Dinghy/Seadoo Storage - Inside \$100.00@
- _____ Mast Stepping/Unstepping - Includes crane, truck and operator
for one hour. Additional labor/time may incur extra charge. \$ 8.00/ft(length of mast)
If double mast 2nd mast is \$ 4.00/ft(length of mast)
- _____ Motor Storage - ONLY if Plattsburgh Boat Basin does the winterizing.
This charge does NOT include winterization or tuneup.
3 - 19 HP \$30.00@
20 - 74 HP \$40.00@
75 HP & up \$60.00@
- _____ Pumpout - MANDATORY UNLESS NOTED “NO” \$ 11.00@
- _____ Bottom Wash \$ 3.50/ft + material
- _____ Shrink Wrap - up to 22’ boat. \$ 9.50/ft
up to 29’ boat. \$12.00/ft
up to 39’ boat. \$14.00/ft
up to 45’ boat. \$15.00/ft
- _____ Compound & Wax. Will quote upon request
- _____ Wax. Will quote upon request

WINTERIZING SERVICES: Labor rate is \$80.00 per hour plus materials. PBB & DBB must have a signed work order with this contract.

- | | | |
|--|------------------------------------|--|
| _____ Change engine oil/filter | _____ Winterize water system | _____ Change transmission fluid |
| _____ Tuneup: points,spark plugs,
condensers, filters | _____ Winterize hot water heater | _____ Winterize gen set |
| _____ Winterize engine | _____ Winterize head | _____ Remove lower unit-grease
U-joints |
| _____ Drain lower unit-refill | _____ Winterize second head | _____ Construction of new cradle |
| _____ Replace water separation filter | _____ Winterize air conditioner | |
| | _____ Winterize ice-maker | |
| | _____ Winterize sea water washdown | |

IF OWNER ELECTS TO WINTERIZE PLEASE SIGN: _____ DATE: _____

(Please sign if you will be doing your own winterizing. If no signature on the above line, PBB & DBB will winterize and charge accordingly.)

WORK SCHEDULING - We are prepared to serve you with engine over-hauls, repowering, equipment installations, fiberglass work, cabinetry, or any other work on your boat. PBB offers a **10% discount** off parts and labor for any service or body work scheduled before November 1st to be done during the winter months. (This does not include winterizations or tune-ups.) Please let us know if you would like us to write an estimate for you.

SIGNATURE _____ DATE _____

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Plattsburgh, NY 12901
Tel: 518 561-2800
Fax: 518 561-0704

CRADLE RELEASE

So that we may insure the efficiency of our winter hauling and storage, we will begin picking up cradles in September.

Please complete the form below and notify the shipyard where you previously stored that Plattsburgh Boat Basin will be picking up your cradle. The only charge for this service will be approximately \$20 for going through customs and/or if your present shipyard charges us for assisting in the pick-up.

If you do not have a cradle, boat stand rentals are available at \$35 per stand. We are also taking orders to build cradles.

If you have any questions, please feel free to contact our office.

NAME _____

LENGTH/MAKE OF BOAT _____

CRADLE/MAKE/ID# _____

PRESENT LOCATION _____

CHARGE INCURRED _____

SIGNATURE OF OWNER _____

(Releases cradle/trailer to Plattsburgh Boat Basin)

10 % DISCOUNT OFFER

Attach a check or credit card information
with your winter storage contract.

AND SAVE 10%

EXAMPLE:

$$\frac{\text{Length}}{\text{Length}} \times \frac{\text{\$/ft}}{\text{\$/ft}} = \text{_____} - \frac{10\%}{10\%} = \text{_____} + \frac{\text{x .08 Tax}}{\text{x .08 Tax}} = \text{TOTAL}$$

YOUR CALCULATION:

$$\frac{\text{Length}}{\text{Length}} \times \frac{\text{\$/ft}}{\text{\$/ft}} = \text{_____} - \frac{10\%}{10\%} = \text{_____} + \frac{\text{x .08 Tax}}{\text{x .08 Tax}} = \text{TOTAL}$$

**IF WINTERIZATION IS TO BE COMPLETED BY PLATTSBURGH BOAT BASIN,
AN ITEMIZED INVOICE WILL BE SENT TO YOU PAYABLE UPON RECEIPT.**